

WEST CENTRAL RAILWAY

Purchase Order

BY SPEED POST
HEAD QUARTER OFFICE
ENGG. BRANCH, 2nd FLOOR,
NEAR INDIRA MARKET,
JABALPUR

No. WCRTP2017361/PSC T-out/657

Dated-18.08.17

**M/s Shri Kesharia Concrete Products,
Pvt. Ltd, Bapna Bhawan,
Sarafa Bazar, Gwalior-474001(M.P.)**
Fax-0751-4050902, Ph. No.0751-6538901, Mobile No.99266 89663

Dear Sirs,

Sub: T.No.WCRTP2017361 Dated 15.02.17 opened on 21.03.17 for manufacture and supply of (1) PSC T/OUT SLEEPERS SET 1 IN 12 (60 KG) to RDSO Drg. No. T-4218 and (2) PSC T/OUT SLEEPERS SET 1 IN 8.5 (60 KG) to RDSO Drg. No. T-4865 as per IRS Specification No. T-45-1996 (with latest amendment) & with latest RDSO Drawings up to opening of the tender.

Ref: (1) Your offer received through E-Tender (IREPS Website) on dt. 21.03.17.
(2) This office Counter-Offer No. WCRTP2017361 dated 20.06.17
(3) Your acceptance letter no. SKCP/GWL/WCR/17-18/1/ dated 22.06.17

For and on behalf of the President of India, the Principal Chief Engineer West Central Railway is pleased to award you this contract under Indian Railway Standard Conditions of contract as amended up to date from time to time, special conditions incorporated in the tender documents and other terms & conditions shown here under:

1. Full description of Stores:

(i) Manufacture and supply of Prestressed Mono block concrete sleeper sets for turnouts 1 in 12 (60 kg) (pre-tensioned type) for Broad Gauge (1673 mm) to RDSO Drg. No. T-4218 as per IRS Specification No.T-45-96 duly amended in accordance duly loaded into wagons/Road vehicles.

(ii) Manufacture and supply of Prestressed Mono block concrete sleeper sets for turnouts 1 in 8.5 (60 kg) (pre-tensioned type) for Broad Gauge (1673 mm) to RDSO Drg. No. T-4865 as per IRS Specification No.T-45-96 duly amended in accordance duly loaded into wagons/Road vehicles.

2. Rate & Total cost: as shown below.

SN	Description of item	Quantity	Unit	Basic rate (₹/set)	ED extra at the time of dispatch present rate 12.50%*	CST extra at the time of dispatch present rate 14%*	All inclusive rate without freight. (₹/set)	Value (₹/set)
1	PSC T-out Sleeper set for 1 in 12, 60Kg (T-4218)	92	Sets	310125.00	38765.62	48844.69	397735.31	3,65,91,648.52
2	PSC T-out Sleeper set for 1 in 8.5, 60Kg (T-4865)	45	Sets	214651.00	26831.38	33807.53	275289.91	1,23,88,045.95
Total Cost		₹ Four Crore Eighty Nine Lakh Seventy Nine Thousand Six Hundred Ninety Four and Paise Forty Seven Only.						4,89,79,694.47

*To be reimbursed based on documentary proof.

3. **Bill Passing Officer** Dy. Chief Engineer (TP) WCR (HQ) JBP.
4. **Bill Paying Officer** FA & CAO WCR, JBP.
5. **Place of Manufacture** M/s Shri Kesharia Concrete Products Pvt. Ltd., Bareth West Central Railway
6. **Name of Work** Manufacture & supply of (1) PSC T/out Sleepers Set 1 in 12(60 kg) to RDSO Drg. No. T-4218 and (2) PSC T/out Sleepers Set 1 in 8.5(60 kg) RDSO Drg. No. T-4865 as per IRS Specification. No. T-45 - 1996
7. **Terms of Delivery** FOR/FOT Works.
8. **Delivery Period** As defined in Note (i) of "Schedule of requirement" of tender documents. The quantity on order shall be supplied within the currency of **12 months** from the date of issue of purchase order. Pre-delivery will be permitted i.e. upto **17.08.2018**.
9. **Inspection** Applicable as per Clause No.4 of "Additional special condition of contract" of tender documents.
10. **Taxes**
 (i) Excise duty: - Extra as applicable at the time of dispatch present rate (12.50%)
 (ii) CST : Extra @ 14%
 (iii) Modvat:- As per tender condition 5.5 of "Additional special condition of contract" and annexure H of tender documents.
 The tenderer needs to give declaration
 "We hereby declare that we can avail additional duty set offs as per latest MODVAT/CENVAT scheme in force now and we hereby give a reduction of per unit and agree to revise the prices indicated in the order. The current ED of % is payable on this reduced price. Therefore, we request you to amend the order accordingly."
11. **Payment** Applicable as per Clause No.7 of "Additional special condition of contract" of tender documents.
12. **New Impost** Any taxes and duties other than Sales Tax/VAT, Excise duty & Octroi levied as statutory duties comes under this category of taxes i.e. new impost. These taxes will be reimbursed subject to submission of documentary evidence in respect of payment made by the supplier. However, this will not be reimbursed during extended delivery period.
13. **Price Variation Clause** PVC will be applicable as per Clause 8 of "Additional special condition of contract of tender document" annexure H.
14. **EMD/SD** The firm is on RDSO's/Railway board approved list of manufacturers for PSC sleeper, hence exempted from remitting EMD.
 As per clause no. 2.2.1, 2.2.3 & 2.2.4 of "Additional special condition of contract for manufacturing and supply", The successful tenderer shall have to submit the requisite security deposit (SD) within 30 (Thirty) days from the date of issue of Advance Acceptance letter (AAL) or acceptance of counter offer (as the case may be). Extension of time for submission of SD beyond 30days and up to 60 days from the date of issue of AAL may be given by a minimum JAG level officer, for which, a penal interest of 15% per annum shall be charged for the delay beyond 30 days, i.e. from 31st day from the date of issue of AAL. In case of successful tenderer fails to submit the requisite SD even after 60 days from the date of issue of AAL, the contract shall be terminated and penalty equivalent to the requisite SD of the contract shall be imposed and the same shall be recovered from the tenderer from its dues from anywhere on IR/PSUs/OTHER Govt. organizations.
 you are requested to submit the Security deposit (SD)/ Performance Guarantee in the form of Demand Draft, FDR deposit or BG in favour of FA & CAO, West Central Railway Jabalpur for ₹10,00,000/- (**₹Ten Lakhs**)

only). The Security deposit/performance Guarantee shall be valid for a minimum period of 60 days beyond the date of completion of all contractual obligations of stores. **Firm has submitted FDR S.No. 83250760 dt. 23.06.17 for Rs.10, 00,000/- .**

15. **Octroi** Not applicable as per Clause 5.3 of “Additional special condition of contract of tender document”
16. **IRS Condition of Contract** The firm has submitted tender documents duly signed and hence accepted IRS condition of contract up to date.
17. **Option to vary the ordered quantity** Accepted as per tender documents clause No. 10 of additional special condition of contract “The Principal Chief Engineer West Central Railway reserves the right to enhance or reduce the contracted quantity up to 30% at the acceptance rate, terms and conditions of the order at the sole discretion. The discretion of the Principal Chief Engineer West Central Railway in this regard can be exercised any time before the expiry of D. P. /extended D. P. If quantity is increased by or up to 30% suitable extension in Delivery period will be granted by the purchaser”
18. **Force Majeure Clause** Railway’s Standard Force Majeure Clause, as per tender schedule shall be Applicable.
19. **Rejection at destination** Irrespective of the inspection carried out by the nominated inspection authority and passing of the inspected stores, the consignee shall have the right to verify the quality of each consignment at his end. Reject the defective supplies and seek replacement within 15 days after due notice in writing. The defective goods shall be lifted by the suppliers and matching replacement arranged at their cost with maximum period of 4 weeks from the date of such notice sent by the consignee.
20. **Guarantee:** **Guarantee:**
- 1 The contractor guarantees that the PSC Sleepers which he supplies shall be manufactured fully in accordance with specifications. In all cases, the contractor guarantees that its design shall strictly follow the “as made” detailed drawing with such modifications as are notified in respect of each type.
 - 2 The contractor further guarantees that the PSC sleepers shall be free from defects in material and workmanship. The contractor shall be liable to arrange the necessary replacements of the defective sleepers free of any charge only to the extent that such replacements are attributable to or arise from faulty workmanship or material or design in the manufacture of the sleepers. All replacements shall be made free of cost at destination. If the contractor so desires, the replaced sleepers can be taken over by him for disposal as he deems fit, within a period of three months from the date of receipt of the replacement of defective sleepers by the purchaser. At the expiry of this period, no claim in this respect shall lie on the purchaser.
 - 3 The guarantee herein contained shall not apply to any material which shall have been repaired or altered by the Purchaser, or on his behalf in any way so as to effect its strength, performance or reliability, or to any defect to any part due to misuse, negligence or accident.
 - 4 The guarantee herein contained shall expire in respect of each sleeper on the expiry of 5 years from the date of the delivery or 3 years from the date of its placing in service whichever is earlier, except in respect of defects notified to the contractor prior to the expiry of such date.
 - 5 All replacements that the purchaser shall call upon the contractor

to deliver under this guarantee shall be delivered by the contractor within three months from the date of intimation of such rejection of defective sleepers. If the contractor fails to replace the defective sleepers within the said period, the cost of the said sleepers at the rate stipulated in the contract shall be recovered from the payments due to the contractor.

- 6 Any approval of acceptance by the purchaser of the sleepers or of the materials, incorporated therein shall not in any way limit the contractor's liability hereunder.
- 7 The decision of the purchaser in regard to contractor's liability under this guarantee shall be final and conclusive.

21. Conditions quoted by M/s Shri Kesharia Concrete Products Pvt., Gwalior CSP at Bareth and Railway's remarks thereon are as under:

S N	Conditions Quoted by the Tenderer	Railway's remarks
1	As per tender conditions	Accepted

Material schedule:

SN	Indent No.	Quantity (in sets)	Allocation	Fund availability for 2017-18	Location original indent
(A) PSC T/Out sleeper sets for 1 in 12 (60 kg) Drg. No. T-4218:					
BPL:					
1	07536 dt. 27.06.16 (CP-11) (Con.)	*92	BINA-KTE 3 rd line 2620154104	(CP-240)	372/16-17
Total =		92			
*Indent Qty. 150, sets 92 sets is being procured in this P.O					

(B) PSC T/Out sleeper sets for 1 in 8.5 (60 kg) Drg. No.T-4865:

BPL:					
1	54410977 dt. 02.09.15 (CP-13)	*25	DRF-21314204	(CP-235)	467/15-16
2	2641-2320 dt. 03.12.15 (CP-14) (Con.)	1	Sontalai-Bagra Tawa doubling - PH-15 564204	(CP-240)	43/16-17
3	07541 dt. 27.06.16 (CP-15) (Con.)	1**	BINA-KTE 3 rd line 2620154104	(CP-240)	377/16-17
4	2641-2165 dt. 15.05.15 (CP-16) (Con.)	18	Isolation & up-gradation of signaling at 8 stns 53334204	(CP-240)	335/15-16
Total =		45			
*Indent Qty 93 sets, 25 set is being procured in this tender.					
**Indent Qty 10 sets, only one set is being procured in this tender.					

All terms and conditions as per tender document

The contract shall be governed by Indian Railway Standard Conditions of contract (latest revision) with amendments, instruction to tenderer, instructions for quoting rates and other conditions incorporated in the subject tender document which will form part of the agreement. The conditions modified have been covered above.

(Sanjeev Kumar)
Dy. CE (TP)
For and on behalf of President of India

(Part of Annexure-G clause 8 of Additional Special Conditions of the Contract)

Tender No- WCRTP2017361 Dated 15.02.17.

1. Price Variation Clause:

1.1. The accepted rate will vary in accordance with the price variation formula as detailed below in clause 1.2 to take into consideration variation in prices during execution of contract. Price variation will be worked out by taking into consideration the Indices/basic rates for the month of production.

1.2 Price Variation Formula:

$$P_1 = (P_0/100) (5+18I_1/I_0+32L_1/L_0+8D_1/D_0+13E_1/E_0+3N_1/N_0+21W_1/W_0) + H_1+C_1$$

Where,

P₁ Updated cost of sleeper

P₀ Accepted Cost Net of CENVAT - (H₀ + C₀)

I₁ WPI for Pig Iron during Production Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in/> (1+Excise Duty Rate of Pig Iron during Production Month)

I₀ WPI of Pig Iron during one month before Tender Opening Month as per Economic Advisor, Ministry of Industry website <http://eaindustry.nic.in/> (1+E.D.Rate of Pig Iron during one month before the Tender Opening Month)

L₁ All India Consumer Price Index of Industrial Labour during Production Month as per Labour Bureau, Ministry of Labour web site <http://labourbureau.nic.in>.

L₀ All India Consumer Price Index of Industrial Labour during one month before Tender Opening Month as per Labour Bureau, Ministry of Labour web site <http://labourbureau.nic.in>.

D₁ WPI for High speed Diesel during Production Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in>.

D₀ WPI for High speed Diesel during one month before tender opening Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in>.

E₁ WPI for Electricity (industry) during Production Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in>.

E₀ WPI for Electricity (industry) during one month before tender opening Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in>.

N₁ WPI for Non-Coking Coal during Production Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in>.

N₀ WPI for Non-Coking Coal during one month before tender opening Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in>.

- W1 WPI for All Commodities during Production Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in>.
- W0 WPI for All Commodities during one month before Tender Opening Month as per Economic Advisor, Ministry of Industry web site <http://eaindustry.nic.in>.
- H0 1.10 x Weight of HTS Wire per set of Turnout sleeper in Kg. x (Basic price per Kg of Rashtriya Ispat Nigam Limited, Visakhapatnam, ex-Visakhapatnam for High Carbon Wire Rod as per www.vizagsteel.com(RINL web site) (7.0 mm grade PC 115) + CST) chargeable by RINL, during one month before Tender Opening Month
- H1 1.10 x Weight of HTS Wire per set of Turnout sleeper in Kg. x (Basic price per Kg of Rashtriya Ispat Nigam Limited, Visakhapatnam, ex-Visakhapatnam for High Carbon Wire Rod as per www.vizagsteel.com(RINL web site) (7.0 mm grade PC 115) + CST) chargeable by RINL, during Production Month
- C1 1.10 x Weight of Cement per set of Turnout sleeper in Kg. x (Basic Cement Cost Per Kg + CST) during Production Month
- C0 1.10 x Weight of Cement per set of Turnout sleeper in Kg. x (Basic Cement Cost Per Kg + CST) during one month before Tender Opening Month

1.3. CENVAT:

In the event of 'CENVAT' credit being extended by the Government of India to more items than those already covered, the firm should advise the purchaser about the additional benefits accrued or any variation thereof, through a letter containing the following certificate, as may be considered necessary by the purchaser.

"We hereby declare that we can avail additional duty set-offs as per latest CENVAT Scheme in force now and we hereby give a reduction ofper unit and agree to revise the prices indicated in the order. The current excise duty of% is payable on the reduced price. Therefore, we request you to amend the order accordingly"

1.4. Input Tax Credit to be returned to the purchaser when source of raw material is located within the State

Total Input VAT credit to be passed on to the purchaser will be based upon following credits:

$$V = N_1 \times V_c + N_2 \times V_H + N_3 \times V_1 + N_4 \times V_0$$

Where,

N_1 = Number of sets of sleepers produced by procuring cement from within the state during the month.

N_2 = Number of sets of sleepers produced by procuring HTS Wire from within the state during the month.

N_3 = Number of sets of sleepers produced by procuring SGCI Inserts from within the state during the month

N_4 = Number of sets of sleepers produced by procuring Aggregate from within the state during the month

Credit for Cement per sets of Sleeper = Vc

$C_b = 1.10 \times \text{Weight of Cement per set of Turnout sleeper in Kg.} \times \text{Basic Cement Cost Per Kg during the production month}$

$V_c = (C_b + \text{ED on } C_b) \times \text{CST Rate on Cement during Production Month}$

(to be passed to purchaser if the approved source is within the State in which plant is situated. In case approved source of cement is outside the State Vc will be Zero)

Credit for HTS Wire per sets of Sleeper = VH

$H_b = 1.21 \times \text{Weight of HTS Wire per set of Turnout sleeper in Kg} \times \text{Basic price per Kg of Rashtriya Ispat Nigam Limited, Visakhapatnam, ex-Visakhapatnam for High Carbon Wire Rod (7.0 mm grade PC 115)}$

$V_H = (H_b + \text{ED on } H_b) \times \text{CST Rate on HTS during Production Month}$

Credit for Inserts per sets of Sleeper = V1

$= (0.38 \times (P_0/100) (5+18I1/I0+32L1/L0+8D1/D0+13E1/E0+3N1/N0+21W1/W0) \times (1+\text{ED Rate on Inserts}) \times \text{CST rate on Inserts, during Production Month}$

Credit for Aggregate per sets of Sleeper = V0

$= 0.15 \times P_0 \times W_1 / W_0 \times \text{VAT on Aggregate during Production Month}$

VAT benefit shall be calculated on monthly basis and should be accounted for in PV claim.

Documentary proof of the rates of VAT payable will be verified before such payments are made.

NOTE:-Any offer with different PVC formula or quoting different base months or linkage with different indices or fixed rate etc. as compared to the PVC formula provided in the tender, will be summarily rejected.

1.5 In order to avoid blockage of funds till final escalation is worked out and paid on the basis of indices for the month of production, the accepted price will be updated every six months as per the above formula for escalation. First updating shall be done on the basis of indices for the month of acceptance of tender as soon as confirmed indices for the month of acceptance are available. Payment for the supplies made shall be done at the latest updated price. The updated price will also include the payment towards reimbursement of freight in transportation of various input materials as per the formula in **Clause 2.0** below.

2.0 Payment of Freight on Input Materials:

2.1 In addition to the accepted rate, the cost of transportation of Inserts, HTS Wire and Cement shall be reimbursed extra as under:

$\text{Freight} = \text{Freight (Cement)} + \text{Freight (Inserts)} + \text{Freight (HTS)}$

Freight (Inserts) = Irrespective of location or number of sources from where this item is procured, Railway freight for wagon load classification during the month of production from the nearest live source (which is in production and capable of supplying the required quantity) of SGCI Inserts if the material is drawn from the nearest source and if not from the nearest source, the actual freight or the Average freight of the nearest two sources

whichever is lower through the shortest possible rail route, irrespective of actual size of the consignment. If Railway feels that it is necessary to procure the material from the 3rd nearest source then the freight reimbursement shall be the actual freight or the average freight of the nearest source and 3rd nearest source, whichever is lower. In case the material is transported by Road then the method of lead calculation will be as outlined above, but reimbursement shall be made maximum upto 150% of relevant rail tariff or actual Road freight, whichever is lower.

Freight (HTS Wire) = Irrespective of location or number of sources from where this item is procured, Railway freight for wagon load classification during the month of production from the nearest live source (which is in production and capable of supplying the required quantity) of HTS Wire if the material is drawn from the nearest source and if not from the nearest source, the actual freight or the Average freight of the nearest two sources whichever is lower through the shortest possible rail route, irrespective of actual size of the consignment. If Railway feels that it is necessary to procure the material from the 3rd nearest source then the freight reimbursement shall be the actual freight or the average freight of the nearest source and 3rd nearest source, whichever is lower. In case the material is transported by Road then the method of lead calculation will be as outlined above, but reimbursement shall be made maximum upto 150% of relevant rail tariff or actual Road freight, whichever is lower.

Freight (Cement) = Railway freight for rake/wagon load classification during the month of production from the nearest approved source of Cement as fixed by the Railway through the shortest possible rail route. In case special cement is transported by road, reimbursed shall be made maximum upto 150 % of relevant rail tariff or actual Road freight, whichever is lower. Wherever, at destination, cement is required to be transported by road from the rail unloading point (nearest cement booking station) to CSP and road lead is more than 5Km, freight for this portion will also be reimbursed as per actual road freight or @ 150% of the corresponding rail freight for the distance between rail unloading point (nearest cement booking station) and CSP, whichever is lower.

2.2 For calculating freight under clause 2.1 above & clause 1.2, following weight of input materials shall be considered:

SN	Raw Material	1 in 12 Fan Shaped Turnout (Total length =326.29 m)	1 in 8.5 Fan Shaped Turnout (Total length=225.84 m)
1.	Cement	8892 kg.	6154 kg.
2.	HTS Wire 3x3 mm 9.5 mm (7ply)	1555 kg. 1508 kg.	1077 kg. 1044 kg.
3.	Mild Steel	246 kg.	171 kg.
4.	SGCI Inserts	489 Nos.	350 Nos.

2.3 Total freight as calculated above shall be added to the accepted rate immediately after the acceptance of tender on the basis of freight applicable **for the month of opening of tender**. Further change in freight shall be accounted for at the time of updating/ escalation.

(Sanjeev Kumar)
Dy. CE (TP)
For and on behalf of President of India